



# Case Study

SAP PRACTICE

## Vascon Engineers Ltd. (a Pune-based Construction Major in India)

Vascon Engineers, a \$300M construction company with more than 20 years of experience is in the business of conceiving, developing and construction of building projects. Vascon is active in multiple sectors like residential, industrial, IT parks, malls and multiplexes, hospitality and community halls.

### THE CIO Q?



Do your Enterprise Systems beat the current industry average in value realization?

*“If you are asking me whether ‘Master – Key’ solution for Construction and Engineering Industries is relevant for the mid-size companies, It is, Absolutely!”*

- Mr.M.Krishnamurthy  
Group VP – Corporate Affairs,  
Vascon Engineers Pvt. Ltd.

### Business Challenge

Vascon's operational complexity necessitated an integrated enterprise solution like SAP to manage its business.

Key requirements included:

- Managing multi-location multi-project systems with varied tax structures and consolidations
- Quantity take off and Project Cost Estimation
- Consolidated purchases and price negotiations for requirements of multiple sites
- Maintaining IT infrastructure including hardware, network and applications with lower TCO (Total Cost of Ownership)
- Managing and tracking running account bills of contractors

### Opportunity

SAP serves as the enterprise platform for Vascon business. Ivitesse was required to gain customer's process knowledge and adapt to the industry best practices- then apply intricate strategies using SAP modules, systems integration and database architecture and management. Ivitesse's solid practice in the process industry domain combined with SAP implementation experience facilitated an augmented ROI for the Construction major while supporting their growing business needs adequately.

***Ivitesse provided a construction ERP to ensure accurate and timely reporting for Vascon's business units to do profit driving analysis.***

Ivitesse Technologies Pvt. Ltd

www.ivitesse.com



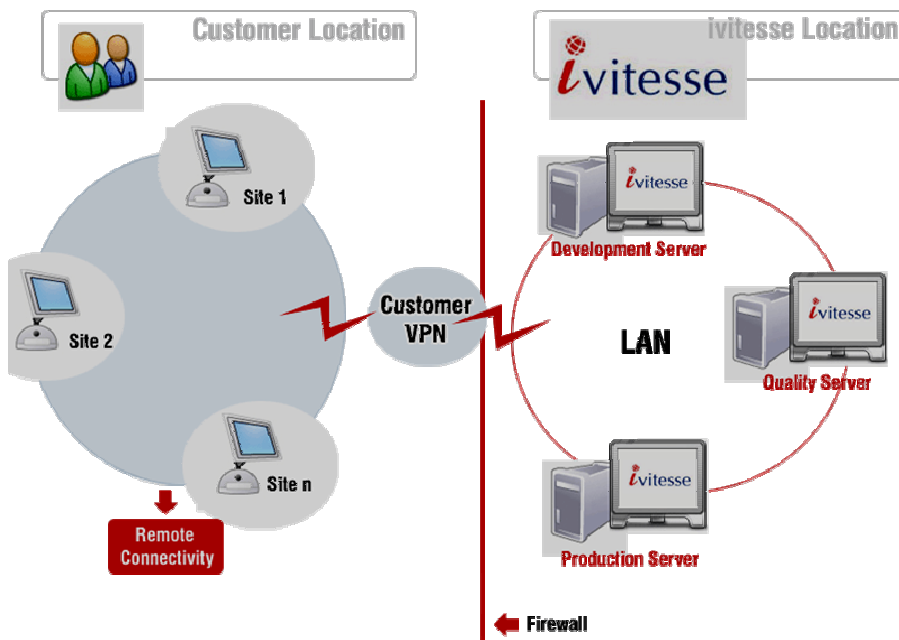
**Solutions Approach:**

- Business Process streamlining
- End to end solution for construction Industry
- Server hosting and infrastructure management

**Result:**

- 15% savings in man power by automating process
- No fixed cost incurred for IT facilities (about \$100000)
- 50% saving in running cost of IT maintenance with improved

**Technical Architecture**



**Benefits of Ivitesse Outsourcing Center**

Values realized by customer include;

- Improved Project Management and the ability to analyze lifecycle from start-to-finish relieving savings as much as 40% from essential processes
- Provided detailed, task-wise profitability analysis to help operations reduce overheads from delays and unused capacities further benefiting bottom line
- Comprehensive visibility and performance management to sustain advantages realized through using the system