

Case Study

Vascon Engineers Ltd. (Construction Major)

Vascon Engineers, a \$300M construction company with more than 20 years of experience is in the business of conceiving, developing and construction of building projects. Vascon is active in multiple sectors like residential, industrial, IT parks, malls and multiplexes, hospitality and community halls.

C - Level Q?



Do your Enterprise Systems
Beat the current industry
Average in value
Realization?

If you are asking me
whether 'Master - Key'
Solution for Construction
and Engineering Industries is
relevant for the mid-size
companies, It is, Absolutely!"

Group VP - Corporate Affairs,
Vascon Engineers Pvt. Ltd.

Business Challenge

Vascon operational complexity necessitated an integrated enterprise solution like SAP to manage its business.

Key requirements included:

- Managing multi-location multi-project systems with varied tax structures and consolidations
- Quantity take off and Project Cost Estimation
- Consolidated purchases and price negotiations for requirements of multiple sites
- Maintaining IT infrastructure including hardware, network and applications with lower TCO.
- Managing and tracking running account bills of contractors

Opportunity

SAP serves as the enterprise platform for Vascon business. Ivitesse was required to gain customer's process knowledge and adapt to the industry best practices & then apply intricate strategies using SAP modules, systems integration and database architecture and management. Ivitesse solid practice in the process industry domain combined with SAP implementation experience facilitated an augmented ROI for the Construction major while supporting their growing business needs adequately.

Ivitesse provided a business solution to ensure accurate and timely reporting for Vascon's business units to do profit driving analysis.



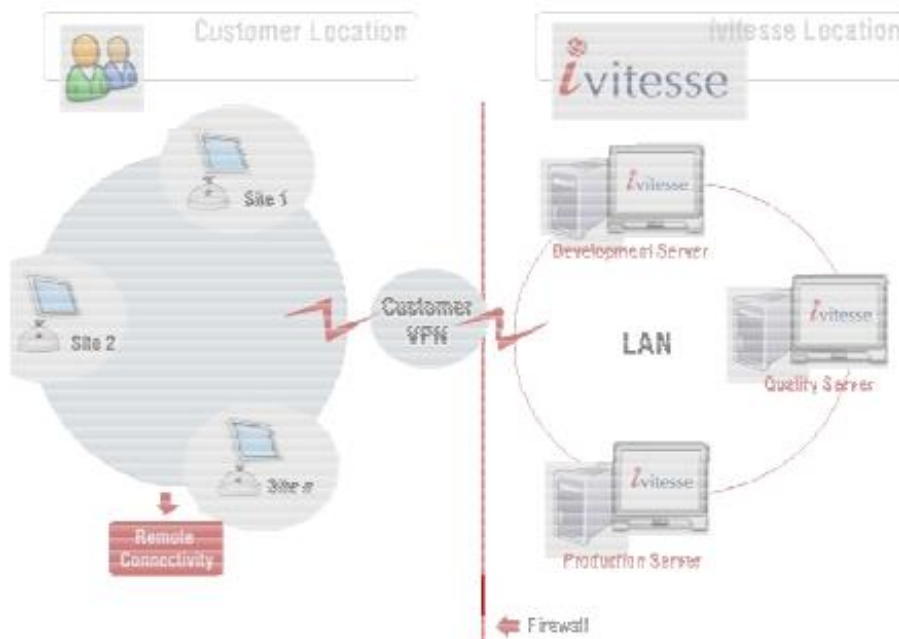
Solutions Approach:

- Business Process streamlining
- End to end solution for construction Industry
- Server hosting and infrastructure management

Result:

- 15% savings in man power by automating process
- No fixed cost incurred for IT facilities (about \$100000)
- 50% saving in running cost of IT maintenance

Technical Architecture



Benefits

Values realized by customer include:

- Improved Project Management and the ability to analyze lifecycle from start-to-finish relieving savings as much as 40% from essential processes
- Provide detailed, task-wise profitability analysis to help operations reduce overheads from delays and unused capacities further benefiting bottom line
- Comprehensive visibility and performance management to sustain advantages realized through using the system